SUBMETERING PROPOSAL

Created for:

TSCC 2686

223 St Clair Ave. W.

Proposal No: OPP-5118

Presented to: Del Property Management Inc.
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Priority Submetering Solutions

Get plugged in.

APPENDIX

About Priority Submetering Solutions 3

Our Happy Clients 4

What People Are Saying About Us 5

Project Overview 6

Pricing 7

Closing 8

ABOUT US

For over 15 years, Priority Submetering Solutions Inc. (Priority) has been a leader in utility submetering and billing services across North America. We specialize in multi-unit residential and commercial properties, and have expertise implementing solutions for both new developments and existing buildings. With Priority, you will always get the best solution for your needs and unparalleled customer service.

Our goal is to help you improve your building, save time, reduce costs and go green with the greatest convenience and positive contribution to your bottom line.

COMPANY VALUES

Transparency

Accountability

Approachability

We maintain our core values of transparency, accountability and approachability in all of our operational activities. We do this by being fully transparent with our customers, adhering to laws and standards set by the governing bodies of the industry, and providing excellent customer service to make the consumer experience a positive one.

SUBMETERING BENEFITS

Developers and Property Managers

Submetering is one of the few remaining cost-free solutions to offset rising expenses in today's market. Submetering reduces the utility portion of the maintenance fees while promoting individual conservation. This greatly benefits both the building's infrastructure and efficiency over time.

Residents

Individual allocation of utility costs gives residents control over their monthly expenses. The incentive of submetering for residents, is that they can reduce monthly utility costs because they only pay for what they use. The ability to track usage helps residents identify additional opportunities to save.

OUR HAPPY CLIENTS

WHAT PEOPLE ARE SAYING ABOUT US

Don't just take it from us, let our customers do the talking.

"

I want to express my gratitude for the prompt and great service we experience with Priority Submetering Solutions, on so many occasions. It is always a pleasure to deal with the company and we appreciate the smooth collaboration at different levels and for diverse topics.

Dorin Abraham - Property Manager
Crossbridge Condominium Services Ltd.

"

Priority Submetering made the transition from one house meter to individual condo unit metering very easy. They were informative and professional.

Melissa Pimentel - Project Coordinator
OHM Frederick Inc.

"

We took the leap and went with Priority. Immediately we experienced and continue to experience a 20% reduction in the hydro costs billed to the corporation. We were so pleased when Priority was awarded the contract for our newest condominium.

Anne Burgoon - VP
Eastern Ontario Property Management Group

"

We have been doing business with Priority for over 8 years now and they have become our preferred service provider for all of our submetering needs. They provide clear, concise invoicing for our tenants and address any and all issues from our tenants in a timely and professional manner. We have established an efficient working process between Priority and our accountants and property managers.

Brian Venton
- Director of Property Management
Fieldgate Commercial Properties Ltd.

"

Our clients are satisfied with both sales and after sales services and the construction support was great during installation.

Shannon Adams - VP Design & Development
59 Project Management Inc.

"

Great experience and seamless transition. I am very pleased to be working with Priority.

Tracey Goverde - Condominium Manager
DCC 122

PROJECT OVERVIEW

Building
223 St Clair Ave. W.
Toronto, ON
M4V 0A5

Units
166 residential units

Equipment
1- Electric Meter,
1- Cold and 1- Hot Water Meter &12 Gas Meters

SERVICES

- **Automated Meter Reading**
- **Monthly Customer Billing**
- **Collection of Funds**
- **Remittance of Funds**
- **Payment of Main Utility Bill**

Also included in your services:

- Online Access
- In-House Customer Service
- E-Bill Notification
- Reporting
- Reconciliation
- Bad Debt Protection

PRICING

Monthly fees to appear on resident bills. **Prices exclude applicable taxes.*

10 YEAR TERM

Administration Fee	$13.95
Meter Fee	N/A
TOTAL FEE ON MONTHLY BILL	**$13.95**

**Administration fee is guaranteed for 5 years and increases by $1.50 for the last 5 years*

CLOSING

Priority would like to thank you for the opportunity to provide you with this proposal for your utility metering needs. We look forward to working with you in the future and are always available to discuss any questions and needs further. Please contact us for more information about the installation and billing process.

Should you wish to move forward with this proposal, please let me know and we can begin to move forward with the process. Do not hesitate to call me for any questions or concerns you may have.

I look forward to speaking to you soon,

Regards,

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SUITE METERING IS YOUR SOLUTION. LET US MAKE IT HAPPEN.

CONTACT US

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